

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 01252 221114Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----221200Z 037424 /10

R 221027Z MAR 77  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 0105  
AMEMBASSY BRUSSELS  
AMEMBASSY LONDON  
AMCONSUL GOTEBOG BY POUCH

UNCLAS STOCKHOLM 1252

E.O. 11652: N/A  
TAGS: BTIO, SW  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/01/P 0123
2. DATE: 03/18/77
3. TRUMME
4. 401/ SWEDEN
5. IA
- 6A. REPLY TO --
- 6B. MR. JAN ESBERG
- 6C. AB GITSON-SYSTEM  
KARRGRAND 6  
S-162 46 VALLINGBY, SWEDEN
7. CABLE: N/A TELEX: 11609  
TELEPHONE: 08/19 45 13 OR 45 35 55
8. --
9. 111 AGENCY
10. DESCRIPTION  
3811185-0000 NAUTICAL INSTRUMENTS SUCH AS LOG-LINES WITH DIPPLER  
EFFECT, WIND INDICATORS AND DIRECTION FINDING SYSTEMS,  
FOR PRIVATE SAILING BOATS AND CRUSIERS  
3693082-0000 DIATHERMY EQUIPMENT  
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3999913-0000 BEAUTY AND BARBER-SHOP ACCESSORIES  
3999909-0000 BEAUTY AND BARBER-SHOP FURNITURE EQUIPMENT  
3949581-0000 TENNIS, BADMINTON, AND RELATED EQUIPMENT  
3949577-0000 UNDERWATER SPORTS EQUIPMENT, SKIN-DIVING EQUIPMENT,  
INCLUDING AQUA LUNGS AND ATTACHMENTS, FACE MASKS, ETC.  
3999998-0000 MISCELLANEOUS FABRICATED PRODUCTS

VALUE DIFFICULT TO ESTIMATE.

THIS FIRM WAS FOUNDED IN 1969 BY A GROUP OF INVENTORS  
PRINCIPALLY OF PHOTOGRAPHIC EQUIPMENT AND ACCESSORIES.  
THE FIRM HAS NOW ESTABLISHED GOOD RELATIONSHIPS WITH  
SEVERAL IMPORTANT WHOLESALERS AND MARKETING COMPANIES  
AND WOULD THEREFORE LIKE TO EXPEND ITS ACTIVITIES WITH  
SUITABLE IMPORTS. ACCORDING TO LOCAL CREDIT SOURCES,  
THE FIRM IS FINANCIALLY SOUND AND MEETS ITS PAY-  
MENTS SATISFACTORILY. MR. ESBERG HAS A GOOD BUSINESS  
REPUTATION. RECOMMENDED TRADE CONTACT, PROVIDED NORMAL  
TRADE PRECAUTIONS ARE OBSERVED, SINCE THE FIRM IS  
RELATIVELY NEW. WE WOULD BE GRATEFUL IF THE DEPARTMENT  
WOULD PUBLISH THIS TO IN COMMERCE AMERICAN AND COMMERCE  
DAILY, SINCE TO HAS ALREADY BEEN SUBMITTED FOR THESE  
PRODUCTS BUT NO APPROPRIATE RESPONSES HAVE  
BEEN RECEIVED.  
SMITH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 22-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STOCKH01252  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770097-1030  
**Format:** TEL  
**From:** STOCKHOLM  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770333/aaaabcvk.tel  
**Line Count:** 80  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 9eb4aab3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 24-Sep-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3031092  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BTIO, SW  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/9eb4aab3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009